

# Become an AIB Certified Ingredient Service Provider

This program builds the knowledge and skills necessary for ingredient suppliers and bakery equipment consultants to provide effective service to their customers. Turn your sales force into problem-solvers and watch profits rise. You will learn the terminology of bread and sweet goods production, the function of ingredients, the control of the processes, product formulation and equipment used, basic troubleshooting and problem prevention, and techniques to provide greater value to your customers.

AIB's Certified Ingredient Service Provider program helps companies increase efficiency by improving employee job skills. This unique technical training program:

- allows workers to increase their technical knowledge while holding a job
- enhances opportunities for advancement
- improves job knowledge and performance
- helps to promote job satisfaction and worker retention
- contributes to greater company profitability through better work performance

The Certified Ingredient Service Provider program has helped hundreds of people gain in-depth knowledge and expertise in these specific areas. This "Career Path" combines the flexibility of a unique, self-paced distance learning program with seminars at the AIB. It is also economical; companies and individuals can save hundreds of dollars by enrolling in the complete program.

## How does it work?

**Step 1** — Choose the Certified Ingredient Service career path.

**Step 2** — Complete the enrollment agreement and return it. (No payment is required with the application.)

**Step 3** — Begin enrolling in courses. Although students can take courses in any order, students in the Career Path programs typically begin with the correspondence courses. Students do not have to complete the correspondence courses before enrolling in seminars. However, our instructors recommend that students with little or no experience finish the correspondence courses before attending seminars

**Step 4** — Students are allowed up to three years from the date of first enrollment to finish the entire program.

# Enrollment Agreement

\_\_\_\_\_  
Last First Middle Initial

\_\_\_\_\_  
Home Address

\_\_\_\_\_  
City State Zip/Postal Code

\_\_\_\_\_  
Home Phone

\_\_\_\_\_  
E-mail Address Company Phone

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Company Address

\_\_\_\_\_  
City State Zip/Postal Code

The above named participant and AIB agree as follows:

1. AIB agrees to enroll the participant in the Certified program indicated below:

Certified Ingredient Service Provider

AIB reserves the right to revise the content of each course of study as it deems necessary or advisable.

2. In consideration of each course of study and related service, participant agrees to enroll in and to pay specified tuition for each individual course or seminar upon participation in said course or seminar, but is under no obligation to pay for any courses not taken if participant decides not to complete the total Certified Program. A \$300 discount will be given on the last seminar taken in completion of the total program.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date Year

## Return above enrollment agreement to:

**AIB**  
1213 Bakers Way  
P.O. Box 3999  
Manhattan, KS 66505-3999

**Phone:** 785-537-4750  
800-633-5137  
800-242-2534 (enrollments only)

**Fax:** 785-537-1493